

Moldova Business Week

Green Energy

Premier Energy
Committed to Moldova.
Committed to Clean Energy

November 14, 2019

OUR COMPANY



OUR MARKET

Clients: 906,731

Sales: 2.768 GWh

Network: 35.258 km

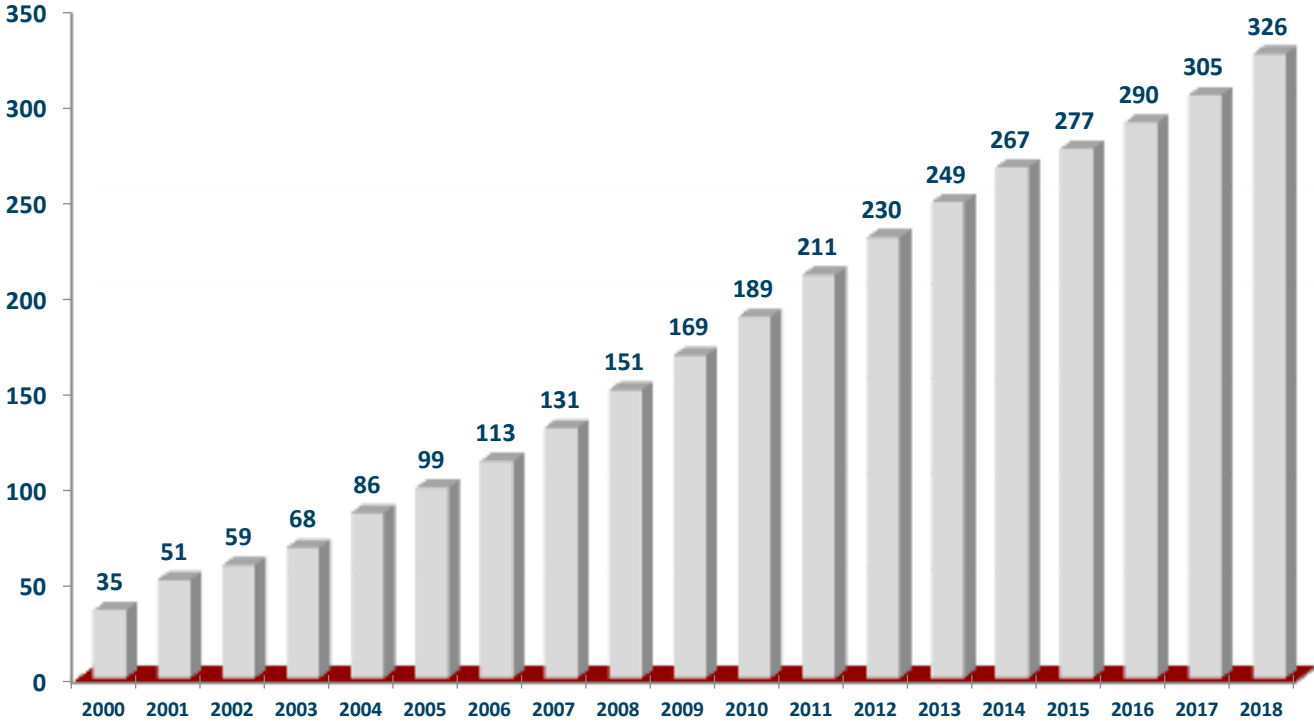
**Transformation Centers:
9.180 (2.041 MVA)**



**Premier Energy
/ Gas Natural Fenosa
(70%)**

Cumulative Investments

(Million USD)



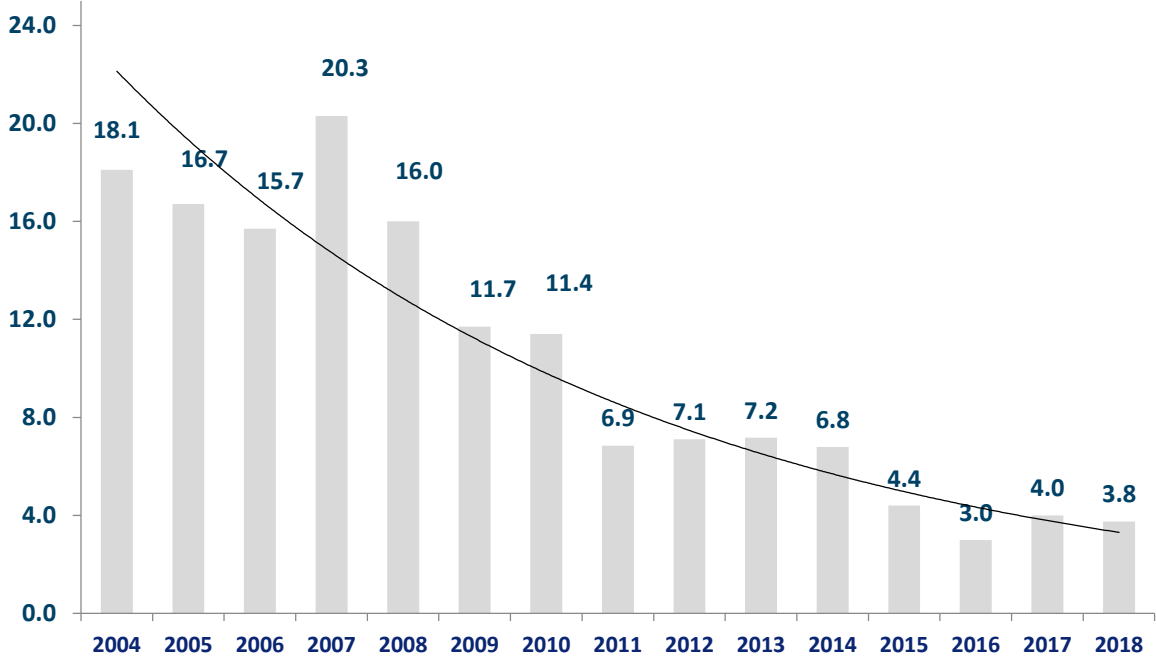
OUR MAIN ACHIEVEMENTS

COMMITTED TO OUR CUSTOMERS

INVESTMENTS

USD 326M, most of them in the modernization of the electricity network

SAIDI (Interruption hours/customer)



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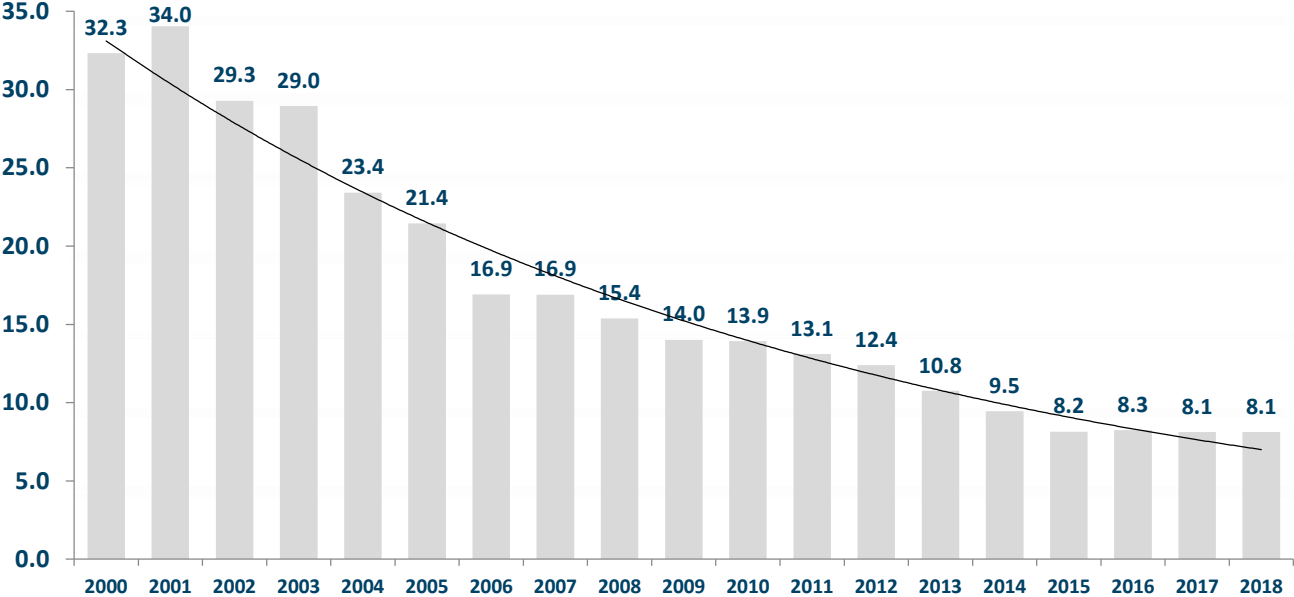
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SAIDI

80% average reduction in the unplanned interruption time per customer

Energy Losses (%)



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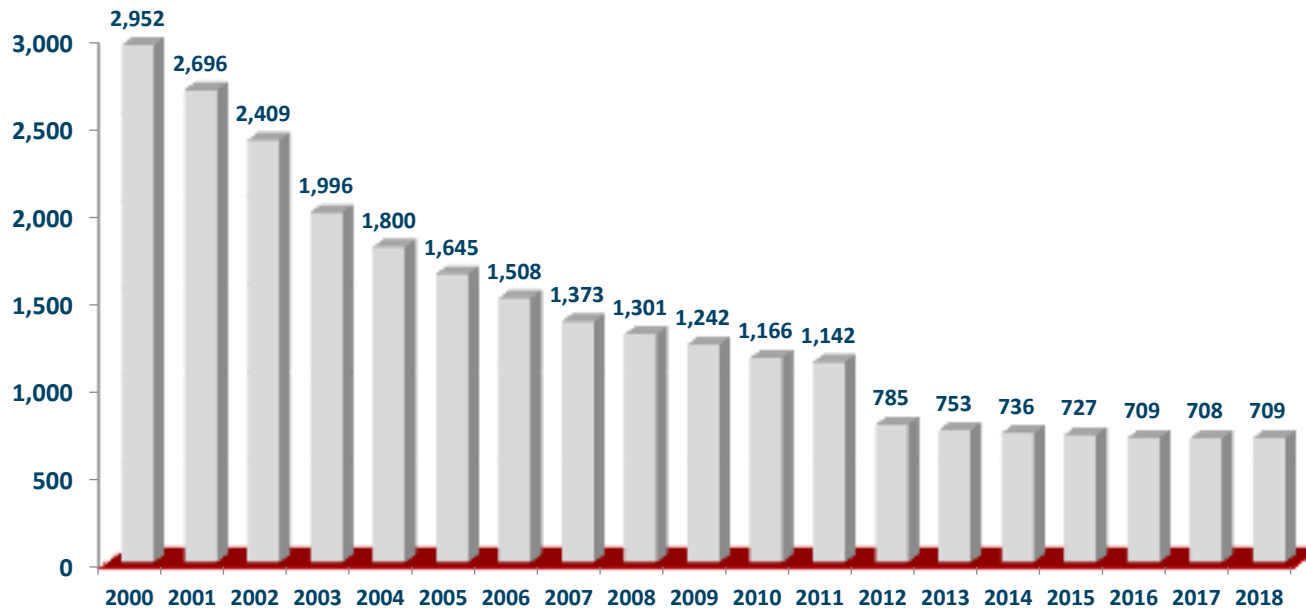
SAIDI

80% average reduction in the unplanned interruption time per customer

ENERGY LOSSES

Reduction of 75% in losses (780 GWh/year, equivalent to 222 MW Wind farm)

Employees (#)



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ENERGY LOSSES

Reduction of 75% in losses (780 GWh/year, equivalent to 222 MW Wind farm)

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EFFICIENCY

In spite of market growth, the manpower has been reduced by 76%

OUR SHAREHOLDERS



COFOCO



EMMA CAPITAL

Consumer finance, lotteries,
distribution and retailing of natural gas.
Prague based

DUET PRIVATE EQUITY

Consumer goods, Financial Service
abd HealthCare
London based.

DANISH RENEWABLES

Renewable energy specialists.
Photo-voltaic and Wind projects.
Copenhagen based.

ENERGY EFFICIENCY

Experiment: Reducing Household Electricity Consumption

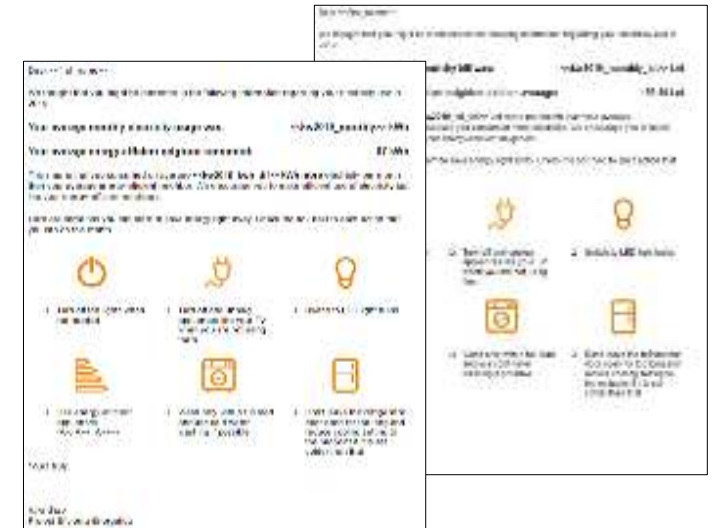


Empowered lives.
Resilient nations.



AWARENESS LETTERS

Among 130,000 consumers randomly selected, awareness letters were sent to 20,000 consumers with higher consumption versus. Two types of letters: “kWh” Norm Letter and “Monetary” Norm Letter.



Households that received a behaviorally informed letter conserved **2% electricity** compared to those who did not receive the letter

RENEWABLE ENERGY



51

MW

Nees, Denmark



80

MW

Maldivas



400

kW

Hulmale, Maldivas

RENEWABLE ENERGY



230

kW

Denmark



86

MW

Jordan

(along with Green Watts)



2x86

MW

South Africa

(in development)

LEGAL FRAMEWORK



4 / 1 MW WIND / PV

Fit limits too low



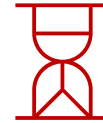
168 MW

RES < 10% of demand



OWNERSHIP

Deters international investors



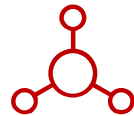
TENDER SCHEDULE

Investors are waiting



STATE GUARANTEE

To ensure bankability



FURNIZOR CENTRAL

Transparency



FISCAL INCENTIVES

Imported equipment



GRID PARITY

Enable Grid Parity Prices



Thank you!

